LEAD. IMPACT. INSPIRE.

FELLOW PROGRAM IN MANAGEMENT (FPM)
MISSION
To provide learner-centric education that focuses on developing learners as competent, ethical and socially conscious management professionals through continuous improvement in the quality of teaching-learning process and research.

VISION
To be an educational institution of choice for all stakeholders which promotes human well-being through continuous learning.
JOURNEY OF EXCELLENCE

“Institution of Happiness Award” for Jaipuria Institute of Management received from Smt. Smriti Irani, Minister of Women and Child Development.

Signing MOU with Rennes School of Business, France.

Prof. Ram Charan during leadership lecture at Jaipuria Lucknow.

Shri Nitin Gadkari, Minister of Road Transport and Highways of India with Shreevats Jaipuria.

All campus Faculty Development Programme - an Amalgamation of 110+ Faculty Members.

Shreevats Jaipuria and Sonam Wangchuk at IIC conference at Jaipuria Lucknow.

110+ FACULTY

370+ INDUSTRY LEADERS ON CAMPUS

375+ CORPORATE PARTNERS

12,000+ ALUMNI

12 Faculty from Jaipuria are listed in ABDC Journal Quality list ranking for research.

26 Years of legacy
OUR CAMPUSES

JAIPURIA LUCKNOW

78th Amongst all Management Institutes in India (NIRF, 2022), Ministry of Education, Govt. of India
Graded autonomy by AICTE
'A' Grade Accreditation by 'NAAC' (UGC)
NBA Accredited
Recognized by AIU
AACSB Business Education Alliance Member

JAIPURIA NOIDA

51st Amongst all Management Institutes in India (NIRF, 2022), Ministry of Education, Govt. of India
Graded autonomy by AICTE
'A' Grade Accreditation by 'NAAC' (UGC)
NBA Accredited
Recognized by AIU
AACSB Business Education Alliance Member

JAIPURIA JAIPUR

81st Amongst all Management Institutes in India (NIRF, 2022)
Ministry of Education, Govt. of India
Graded autonomy by AICTE
NBA Accredited
Recognized by AIU
AACSB Business Education Alliance Member

JAIPURIA INDORE

Ranked in the band 100-125 Amongst all Management Institutes in India (NIRF, 2022), Ministry of Education, Govt. of India
Graded autonomy by AICTE
NBA Accredited
Recognized by AIU
AACSB Business Education Alliance Member
NURTURED BY RESEARCH
NOURISHED BY STALWARTS & ACADEMICIANS

- 110+ Faculty Members
- 450+ Research Papers in International Category Journals
- 50+ PhD Thesis Supervision
- 1000+ PGDM Dissertations Supervision
1. The objective of the course work is to provide essential exposure to various areas of management. This basic input is followed by a series of FPM level courses to enable the scholar to take up doctoral level independent research.

2. The minimum number of course credits required to be earned as prescribed below:

<table>
<thead>
<tr>
<th>YEAR/TRIMESTER</th>
<th>COURSE</th>
<th>CREDIT</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FIRST TRIMESTER</strong></td>
<td><strong>Research Methodology</strong></td>
<td>3</td>
</tr>
<tr>
<td>(12 CREDITS) 4 MONTHS</td>
<td><strong>Managerial Statistics</strong></td>
<td>3</td>
</tr>
<tr>
<td></td>
<td><strong>General Management</strong></td>
<td>3</td>
</tr>
<tr>
<td></td>
<td><strong>Systems Approach to Management</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>SECOND TRIMESTER</strong></td>
<td><strong>Stream Specific Course 1</strong></td>
<td>3</td>
</tr>
<tr>
<td>(12 CREDITS) 4 MONTHS</td>
<td><strong>Stream Specific Course 2</strong></td>
<td>3</td>
</tr>
<tr>
<td></td>
<td><strong>Stream Specific Course 3</strong></td>
<td>3</td>
</tr>
<tr>
<td></td>
<td><strong>General Seminar</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>THIRD TRIMESTER</strong></td>
<td><strong>Expert Seminar 1</strong></td>
<td>3</td>
</tr>
<tr>
<td>(6 CREDITS) 4 MONTHS</td>
<td><strong>Expert Seminar 2</strong></td>
<td>3</td>
</tr>
<tr>
<td></td>
<td><strong>Academic Writing and Ethical Issues in Research</strong></td>
<td>Audit</td>
</tr>
<tr>
<td></td>
<td><strong>Advanced Research Methodology</strong></td>
<td>Audit</td>
</tr>
<tr>
<td><strong>TOTAL CREDITS IN 1 YEARS</strong></td>
<td></td>
<td>30</td>
</tr>
<tr>
<td><strong>RESEARCH PROPOSAL STAGE</strong></td>
<td><strong>Research Proposal (4 Months - 12 Months)</strong></td>
<td></td>
</tr>
<tr>
<td><strong>RESEARCH PHASE</strong></td>
<td><strong>Compulsory 24 Months of Research Phase post acceptance of Research Proposal</strong></td>
<td></td>
</tr>
<tr>
<td><strong>THESIS EVALUATION &amp; VIVA-VOCE (DEFENCE)</strong></td>
<td><strong>3 Months – 4 Months after submission of Research thesis</strong></td>
<td></td>
</tr>
</tbody>
</table>

3. The research scholar is expected to complete 360 hours of course work of 36 credits. The 36 credits are divided into 12 courses of 3 credits each. The scholar will undertake 18 credits compulsory courses (which will be common across all specializations), and rest of 18 credits broken down into 2 compulsory courses and 4 elective courses from the functional area of research (from a basket of choice provided by the area).

*Research proposal will be entertained only after the successful completion of the course work.
TRAINING

In addition to the course work, the student shall undergo training in the following areas:

- Academic and Scholarly Writing
- Pedagogy course in management teaching
- Course on case writing

A minimum of ‘B+ Grade’ in every registered course is an essential requirement for continuation in the programme. Attendance requirement during the course work is mandatory. It is essential for all scholars to comply with the policy of attendance of the institute during the course work.

Scholars must complete all course work requirements within the Trimester in which the courses are offered. All course work is to be completed within 2 years of the FPM programme. For any reason, whatever, if a scholar is unable to complete the course work requirements within 2 years, an extension of one additional year may be granted as a special case. Failure to complete course work in the maximum allotted time of 3 years will lead to automatic cancellation of the FPM registration.

On completion of course work, the scholar will proceed for research proposal formulation.

JOURNEY TO BE A SCHOLAR

RESEARCH SUPERVISOR

Upon completion of course work, scholars will be allocated Research Supervisor/Co-Supervisor amongst the faculty from the institute. In very special cases, scholars may be allocated an external co-supervisor. The decision to allocate external co-supervisor will be taken by the Institute Research Advisory Committee (RAC).

RESEARCH PROPOSAL FORMULATION

The scholar under the mentorship of the Supervisor/Co-Supervisor will develop the research proposal for the identified research topic and present the proposal for approval to the RAC. The proposal presentation is to be completed within 9 months from the completion of course work.

Proposal acceptance by RAC is an important milestone. Research topic and the proposals once accorded approval by the RAC will be deemed final for continuance of the research work.

RESEARCH WORK

On approval of the research proposal, the scholar will work closely with the Supervisor/Co-Supervisor on the research topic. An appraisal of the progress of each scholar will be carried out by RAC periodically. Each scholar will give a research seminar every 4 months during their research work. The purpose of these appraisals shall be to provide guidance for enhancing the quality of research and an independent feedback on the progress of the research work.

During the course of research work, the scholar has to ensure the minimum publication requirement for thesis submission. All scholars have to publish at least two (2) publications in ABDC/FT5Q, SSCI, SCI, SCOPUS and WoS indexed journals. The publication has to be related to the research work and the same has to be certified by the research Supervisor.
PRE-SUBMISSION
DEFENCE
When the Supervisor judges that the research is nearing completion and meets the required publication criteria, they will recommend the scholar to present the research work in an open seminar to a Pre-Submission Defence Committee to be set up by the Chairperson (Fellow Program)/Dean (Research) and defend their work. The Supervisor/Co-Supervisor will be members of the defence committee. The seminar will be open to all faculty members and other research scholars.

The Pre-Submission Committee will accord approval and stipulate a deadline (usually 3 months) for the final thesis submission in the approved format.

THESIS
EVALUATION & VIVA-VOCE
After the submission of thesis meeting all required criteria, the Supervisor will submit a list of 5 national and 5 international academicians of repute from the chosen field who are considered experts in their respective areas. The examiners will have to be Associate Professors (or equivalent) or above in institutions of repute. The list of External Examiners provided by the Supervisor will be forwarded by Dean (Research) to the Director. The Director will choose two (2) External Examiners either from the list provided or any other eminent person of his/her choice. The Supervisor will be the third Examiner of the Thesis.

Upon receipt of the evaluation report from the External Examiners, the scholar will defend his/her work in an open Viva-voce Examination in the presence of one of the External Examiners.

AWARD OF FPM
Successful defence of the Thesis in the viva-voce and the upon recommendation of the Academic Council the scholar will qualify for the award of the “Fellow of Jaipuria Institute of Management”.

Note: The FPM programme is governed by rules & regulations as formulated by AICTE. These rules & regulations are subject to change from time-to-time. For other rules and regulations regarding the FPM programme, scholars are advised to refer to the Research Policy guidelines available with the FPM Office.

THESIS SUBMISSION
The Thesis should be a scholarly contribution to the knowledge pertinent to the understanding and resolution of management and social issues. The scholar will demonstrate professional competence in developing a model or a set of hypotheses, collecting and interpreting data, reaching conclusions, and drawing the implications for research and managerial practice.

The Thesis will be submitted in the specified format supported with a plagiarism check report. The scholar and the Supervisor will ensure no more than 10% Similarity Index.

Scholars will ensure high academic integrity and standards.

DURATION
Minimum and maximum duration to qualify for the award of the FPM Degree:

- Minimum Duration for FPM Candidates shall be 4 Years and the maximum period 5 Years. The duration will count from the date of enrolment to the date of submission of the FPM theses.

- Under exceptional circumstances, to the satisfaction of The Director of the campus, Jaipuria institute of Management, (a) candidate (especially women or disabled) may be granted extension as per the policies of institute, governed by FPM policies of AICTE.

- Women FPM Scholars may be allowed maternity leave/child care leave, only once in the entire duration of FPM, for a maximum of up to 240 days. However, this leave period will not impact the maximum duration of FPM program.

In case a FPM scholar is not able to successfully complete the FPM within the maximum duration, his/her registration will expire and his/her FPM program will automatically stand terminated.
Anubhav Mishra is an Professor in the area of marketing. He holds PhD in Marketing from IIM Lucknow. He has eleven years of Industry experience before joining academics. His research interests are online consumer behavior, electronic word-of-mouth, technology adoption of emergent technologies (augmented reality, virtual reality, and voice assistants), and fake reviews. He has published in top-ranked International and National journals, such as, International Journal of Information Management, Journal of Business Research, Psychology and Marketing, Journal of Consumer Behavior, Journal of Consumer Marketing, Journal of Services Marketing.

Dr. Nidhi Singh is an Associate Professor (Finance) at Jaipuria Institute of management with 15 years of teaching and research experience. She has done her Ph.D. in mobile payments. She has published various articles in International and National ABDC ranked academic journals, such as exert system with applications, International Journal of Information Management, Journal of Retailing and Consumer Services, International Journal of Bank Marketing, International journal of contemporary hospitality management, and others. Her area of interest is in technology diffusion, sustainability, investors behaviour in financial markets and behavioural finance.

Dr. Saumyaranjan Sahoo specializes in the area of Quantitative Techniques and Operations Management. He holds his Bachelor's degree in Power Electronics Engineering, and his Master's degree in Technology Management, and has been the university rank holder in both. He has earned his Ph.D. in Production and Operations Management from the School of Petroleum Management, Pandit Deendayal Petroleum University. His area of interest is in Production Planning & Scheduling, Industry 4.0, Internet of Things, and Manufacturing Sustainability.

Dr. Amiya Kumar Mohapatra, is currently working as Professor - General Management. He is an expert in Strategy, Economics, and Public Policy. He has co-authored 5 reference books, published 25 edited books and over 100 research papers/articles/chapters in various (ranked and indexed in Scopus, ABDC, ABS, & Web of Science) national and international journals/publications. He is also guest editor and editorial board member of many reputed journals including Scopus and ABDC listed journals.

Dr. Arti Chandani is a Professor at Jaipuria Institute of Management, Lucknow, and has more than 24 years of experience in teaching and research. She has published more than 50 papers in journals. She has published a paper in “A” category journal. She has been awarded Best teacher by National Foundation for Entrepreneurship Development (NFED), Chennai in September, 2013. She has also received awards for Best Teacher in Financial Management by Dainik Bhaskar National Education Leadership awards in October, 2013.

Dr. Surender Kumar has done a Doctorate in Statistics from Kurukshetra University, Executive Program in Business Analytics from the Indian Institute of Management, Calcutta (IIMC), and Executive Post Graduate Program in Management in Finance from the Institute of Management Technology (IMT), Ghaziabad. He is an Assistant Professor (Decision Science) with 17 years of teaching and research experience. He has conducted many workshops for different organizations on collecting, organizing, examining, and applying various types of statistical techniques.

Dr. P. Mary Jeyanthi has over a decade of rich industry experience in HDFC Bank Ltd, Business Intelligence Unit, Chennai, Tamil Nadu. She has expertise in Business Intelligence and forecasting analytics. She has published many research papers in various national and international reputed journals. She has conducted several workshops on Research Methodology and Business Intelligence. She has a passion for teaching to enrich the environment with knowledge and Self-discipline. She has expertise in the novelty approach of strategizing and managing analytics with real-time scenarios.
YOUR INVESTMENT FOR CAREER

FEE STRUCTURE
Fee structure of the program for the batch 2023-24 is as follows:

SELF SPONSORED

<table>
<thead>
<tr>
<th>PARTICULARS</th>
<th>1&lt;sup&gt;st&lt;/sup&gt; YEAR</th>
<th>2&lt;sup&gt;nd&lt;/sup&gt; YEAR</th>
<th>3&lt;sup&gt;rd&lt;/sup&gt; YEAR</th>
<th>4&lt;sup&gt;th&lt;/sup&gt; YEAR</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition Fee</td>
<td>140000</td>
<td>140000</td>
<td>125000</td>
<td>50000</td>
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<tr>
<td>Admission Fee</td>
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<td>Synopsis Registration</td>
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<td>5000</td>
<td>nil</td>
<td>nil</td>
<td>5000</td>
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<tr>
<td>Examination Fee (10 Course in 1st year @ Rs. 5000/-)</td>
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<td>nil</td>
<td>nil</td>
<td>nil</td>
<td>50000</td>
</tr>
<tr>
<td>Thesis Evaluation</td>
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<td>nil</td>
<td>29000</td>
<td>nil</td>
<td>29000</td>
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<tr>
<td>TOTAL FEE</td>
<td>200000</td>
<td>145000</td>
<td>154000</td>
<td>50000</td>
<td>549000</td>
</tr>
</tbody>
</table>

SELF SPONSORED ALUMNI

<table>
<thead>
<tr>
<th>PARTICULARS</th>
<th>1&lt;sup&gt;st&lt;/sup&gt; YEAR</th>
<th>2&lt;sup&gt;nd&lt;/sup&gt; YEAR</th>
<th>3&lt;sup&gt;rd&lt;/sup&gt; YEAR</th>
<th>4&lt;sup&gt;th&lt;/sup&gt; YEAR</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition Fee</td>
<td>105000</td>
<td>105000</td>
<td>93750</td>
<td>37500</td>
<td>341250</td>
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<tr>
<td>Admission Fee</td>
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<td>nil</td>
<td>nil</td>
<td>nil</td>
<td>10000</td>
</tr>
<tr>
<td>Synopsis Registration</td>
<td>nil</td>
<td>5000</td>
<td>nil</td>
<td>nil</td>
<td>5000</td>
</tr>
<tr>
<td>Examination Fee (10 Course in 1st year @ Rs.5000/-)</td>
<td>50000</td>
<td>nil</td>
<td>nil</td>
<td>nil</td>
<td>50000</td>
</tr>
<tr>
<td>Thesis Evaluation</td>
<td>nil</td>
<td>nil</td>
<td>29000</td>
<td>nil</td>
<td>29000</td>
</tr>
<tr>
<td>TOTAL FEE</td>
<td>165000</td>
<td>110000</td>
<td>122750</td>
<td>37500</td>
<td>435250</td>
</tr>
</tbody>
</table>
Scholarship shall be provided to select candidates at the rate of Rs. 25000/- (Twenty-five thousand rupees) per month for the first two years and at Rs. 30000/- (Thirty thousand rupees) for the third and fourth year. The scholarship shall be awarded for a maximum of four years only. The scholars drawing scholarship are also allowed full waiver of the tuition fee during the 4 year periods. However, if they are unable to complete the fellowship in the allotted 4 years and needs extension they will be required to pay annual tuition fee as applicable to other scholars. In case they withdraw from scholarship they will be liable to pay annual tuition fee like other scholars and will no more be assigned any curricular activities generally assigned to scholars availing financial assistance. The FPM Scholars, availing scholarship, will be guided by attendance and leave rules as per institute's policy. They will have to mark their attendance biometrically. In case a FPM Scholars, drawing scholarship, fails to clear the mandatory course work in the first attempt; his/her scholarship will be stopped and they will be liable to pay annual fees from the second year onwards.

### APPLICATION FEES

Applicants are required to pay a non-refundable application fee of Rs. 1050 through online mode by using Debit/Credit card, Internet Banking or E-Wallet.

### FINANCIAL ASSISTANCE

Scholarship shall be provided to select candidates at the rate of Rs. 25000/- (Twenty-five thousand rupees) per month for the first two years and at Rs. 30000/- (Thirty thousand rupees) for the third and fourth year. The scholarship shall be awarded for a maximum of four years only. The scholars drawing scholarship are also allowed full waiver of the tuition fee during the 4 year periods. However, if they are unable to complete the fellowship in the allotted 4 years and needs extension they will be required to pay annual tuition fee as applicable to other scholars. In case they withdraw from scholarship they will be liable to pay annual tuition fee like other scholars and will no more be assigned any curricular activities generally assigned to scholars availing financial assistance. The FPM Scholars, availing scholarship, will be guided by attendance and leave rules as per institute's policy. They will have to mark their attendance biometrically. In case a FPM Scholars, drawing scholarship, fails to clear the mandatory course work in the first attempt; his/her scholarship will be stopped and they will be liable to pay annual fees from the second year onwards.

<table>
<thead>
<tr>
<th>YEAR</th>
<th>INSTITUTIONAL FELLOWSHIP (PER MONTH)</th>
<th>INSTITUTIONAL FELLOWSHIP FOR UGC-NET JRF/CAT 90 PERCENTILE / MAT 95 PERCENTILE QUALIFIED (PER MONTH)</th>
</tr>
</thead>
<tbody>
<tr>
<td>YEAR 01</td>
<td>25000</td>
<td>35000</td>
</tr>
<tr>
<td>YEAR 02</td>
<td>25000</td>
<td>35000</td>
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<tr>
<td>YEAR 03</td>
<td>30000</td>
<td>40000</td>
</tr>
<tr>
<td>YEAR 04</td>
<td>30000</td>
<td>40000</td>
</tr>
</tbody>
</table>

Note: A refundable Security Deposite of Rs. 10,000 to be paid along with first Installment in addition to the fee above.
FACILITIES AND RESEARCH SUPPORT
The scholars can avail all academic facilities available in the institute like library, electronic database, e-books, computer labs, plagiarism software, wi-fi etc. They are also eligible for all research support like FDP, conference participation, grants, publication incentives during their association with institute.

WITHDRAWAL FROM THE PROGRAM
A scholar wishing to withdraw from the Program at any time must give it in writing. He/she should also obtain a "No Dues Certificate" from Accounts, Library, Hostel, Computer Centre, Fellow Program Office, PMC, and submit it to the Fellow Program Office for settling his/her accounts. Scholars withdrawing from the Program will not be issued any formal transcripts or partial course completion certificate.

REFUND
All fees paid by a scholar, other than Caution/Security Deposit, are not refundable, once a scholar has been admitted to the Institute. The Security Deposit will be refunded at the end of the program, after receipt of "No Dues Certificate" in the Fellow Programs Office.

ADMISSIONS
Minimum Qualifications
- Post graduate Degree of a University or equivalent with first class in the area of Science, Engineering and Technology, Management, Economics, Social Science or Commerce will be considered for admission to the Fellow program.
- Candidates appearing for their final examination can also apply. Such scholars if selected shall be provisionally admitted provided they complete all requirements in obtaining their Master's Degree before 30th September of the year of admission. The admission of these candidates shall remain provisional until they produce the mark sheet proving that they satisfy the eligibility criteria. The deadline for submitting the final year mark sheet is 31st December.
A. Application Procedure

- Candidates are required to apply in the prescribed format along with the fees through the institute website.
- Candidates are required to submit a tentative research proposal of 500-1000 words along with the application and the same shall be discussed in the interview.
- Number of Scholars to be admitted shall be at the discretion of the institute based on the availability of the resources.
- The selection will be made once in a year.
- The selection will be based on the following criteria and the weightages assigned to them are as follows:

A candidate can apply for any or all the 4 campuses.

A non refundable application fee of Rs.1000, plus 5% GST is to be paid along with application through online mode.

B. Selection Procedure

- Satisfying the requirements of minimum qualifications.
- Performance in:
  - The FPM Entrance Test to be conducted by Jaipuria Institute of Management which will test knowledge in the domain of business and management, general awareness, research methodology, general and teaching aptitude. The test will be computer based and objective type.
  - Personal Interview for short-listed candidates only based on the written test.
  - Candidates with 90+ percentile in CAT are exempted from the FPM Entrance Test of Jaipuria. However, they have to appear for the Personal Interview.

<table>
<thead>
<tr>
<th>CRITERIA</th>
<th>WEIGHTAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Written Test</td>
<td>25%</td>
</tr>
<tr>
<td>Work Experience</td>
<td>15%</td>
</tr>
<tr>
<td>Academic achievements &amp; Prior research Experience</td>
<td>20%</td>
</tr>
<tr>
<td>Research Proposal &amp; Interview</td>
<td>40%</td>
</tr>
</tbody>
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